

# LARGE CAP FOCUSED STRATEGY

SEPTEMBER 30, 2021

# **ORGANIZATION**

- Smith Group Asset Mgmt was originally founded in 1995; now part of Cantor Fitzgerald starting July 2021
- \$2.5 billion in managed assets; Dallas-based
- · A firm wide commitment to culture and diversity
- 10 member investment team averaging 23 years of experience and 13 years of tenure with the firm

# **KEYS TO SUCCESS**

- Over 25 years focused on the theory and practice of capturing unexpected earnings growth
- A portfolio construction process integrating the best of both disciplines:
  - Quantitative research to identify opportunities and risks swiftly
  - Fundamental analysis to verify sources of unexpected growth
- Delivering realized growth that is better than expected

# Investment Process

The investment team uses quantitative and qualitative analysis to implement a repetitive, multi-step engineering approach to portfolio management designed to identify high quality, reasonably valued companies that Smith Group believes are poised to deliver an earnings growth rate in excess of investor expectations.

# **BUY DISCIPLINE:**

Companies are closely monitored and factors considered in analysis include:

- High likelihood of growing earnings at a rate in excess of investor expectations
- Attractive and improving earnings quality
- Reasonable valuation

## **SELL DISCIPLINE:**

The sell discipline is essential to controlling portfolio risk and includes:

- Decreased likelihood of earnings growth exceeding investor expectations
- Earnings quality deteriorates
- Extended valuation

# Investment Performance (%)

	3Q 2021	YTD	1 YEAR	3 YEARS	5 YEARS	10 YEARS	Since Incpt.
Large Cap Focused	3.1	25.9	43.4	19.5	21.3	18.7	12.1
S&P 500	0.6	15.9	30.0	16.0	16.9	16.6	9.9
Excess Return	+2.5	+10.0	+13.3	+3.6	+4.4	+2.1	+2.2
Net of Fees	2.9	25.4	42.5	18.8	20.3	17.6	11.0
Peer Group Percentile Rank	2	1	2	8	3	4	10

Inception Date: Jan. 1, 1996; periods greater than 1 year have been annualized; Peer Group: eVestment Inc. U.S. Large Cap Core Equity; Peer Group Percentile Ranks as of Sep. 30, 2021

# Strategy Facts

Inception Date	Jan. 1, 1996
Total Assets	\$1.4 billion
# of Holdings	35 — 45
Inv. Vehicles	Sep. Account Mutual Fund
Allocation	Equity: 99% Cash: 1%
Benchmark	S&P 500

	Value	Blend	Growth
Large			
DΙΜ			
Small			

# Style Objective Risk/Return Statistics

	v. S&P 500	Peer Group % Rank
Alpha	2.6	15
Beta	0.95	
Information Ratio	0.35	22
Tracking Error	6.1	
Up/Down Mkt Capture	105/89	26/37

Timeframe: Jan. 1, 1996 - Sep. 30, 2021, Gross of fees; All statistics calculated using monthly returns, except Mkt Capture ratios which use quarterly returns.

Past performance is not indicative of future results. As with any investment vehicle, there is always a potential for profit as well as the possibility of loss. Actual results may differ from composite returns, depending on account size, investment guidelines and/or restrictions, inception date and other factors. Nothing contained in this presentation should be construed as a recommendation to buy or sell a security or economic sector. Please see firm and performance disclosures.

# Russell: 1000 Growth (110/110) Smitth: Lg Cap (105/89) Russell: 1000 Value (93/96) 85 90 95 Russell: 1000 Value (93/96) 100 Downside Market Capture Ratios for 25 3/4 years Ended Sep. 30, 2021 Russell: 1000 Growth (110/110) 110 Russell: 1000 Value (93/96)

Source: eVestment

# Sector Allocation (%)

	Smith
Communication Services	7.3
Consumer Discretionary	17.4
Consumer Staples	2.5
Financials	9.1
Health Care	15.2
Industrials	11.5
Information Technology	33.9
Materials	1.4

# Strategy Characteristics

	Smith
P/E - 12M Fwd.	21.0x
EPS Growth - 12M Fwd. <sup>1</sup>	9.1%
EPS Growth - 12M Trl. <sup>1</sup>	41.6%
Dividend Yield	1.1%
Median Mkt. Cap. (\$B)	\$50.8
Holdings	36

# Top Ten Holdings

Microsoft	4.8%	Adobe	3.4%
Apple	4.6%	Fortinet	3.3%
Alphabet	4.3%	Zebra Technologies	3.2%
Nvidia	3.9%	EPAM Systems	3.1%
Tempur Sealy	3.4%	AutoZone	3.1%

# Last 10 Yrs. Calendar Year Performance

Period	Sm	Smith	
	Gross	Net	
2020	28.6	27.8	18.4
2019	25.3	24.6	31.5
2018	-3.8	-4.8	-4.4
2017	31.6	30.3	21.8
2016	6.2	5.1	12.0
2015	3.6	2.6	1.4
2014	14.0	12.8	13.7
2013	35.6	34.3	32.4
2012	13.8	12.7	16.0
2011	5.4	4.4	2.1

Sector Allocations, Strategy Characteristics and Top Ten Holdings reflect a sample account which Smith Group believes is reflective of the portfolio composition of fully invested client portfolios.

Performance and Firm Disclosures

The material is based upon information we consider reliable, but we do not represent that it is accurate or complete and it should not be relied upon as such. Opinions included in this material are as of Sep. 30, 2021 and are subject to change without prior notice. Firm: Originally founded in 1995, Smith Group Asset Management, LLC is now part of Cantor Fitzgerald, starting in July 2021. Smith Group is a registered investment advisor that specializes in equity investment management services. The firm manages assets for a diverse list of clients, which includes foundations, endowments, corporate pensions, public funds, multi-employer plans and high-net worth individuals. Effective Jan. 1, 2006, the firm was redefined to exclude warp SMA business. Smith the Global Investment Performance Standards (GIPS®). Smith Group has received a firm-wide verification for the period Jan. 1, 1996 - Dec. 31, 2020. GIPS® Advertising Quidelines were used to draft these disclosures. To receive a complete list and description of Smith Group's composite and/or a presentation that adheres to the GIPS standards, contact John Brim, CFA at (214) 880-4608, or write to Smith Group, 100 Crescent Court, Suite 1150, Dallas, TX 75201, or john@smithasset.com. Smith Group Large Cap Focused Strategy (fika Large Cap Core/Growth) — It is comprised of accounts whose primary objective is growth of principal by investing primarily in stock of large capitalization U.S. companies. Inclusion in this composite requires that accounts are in general not missing in excess of 5% of the firm's recommended portfolio. A portfolio manager will review for appropriateness of inclusion in the composite and a sea of the sea carbounts should be the S&P 500 Index and the secondary benchmark should be the Russell 1000 Growth Index. The inception date for the composite is Jan. 1, 1992. The creation date for this composite is Jan. 1, 2004. At this time, the composite and the secondary benchmark should be the S&P 500 Index and the secondar

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<sup>1:</sup> EPS Growth calculated as weighted median to reduce outlier influence