

## ORGANIZATION

- Founded in 1995
- Dallas-based
- \$2.3 billion in managed assets
- 100% Employee-owned
- A firm wide commitment to culture and diversity
- 11 investment professionals averaging 12 years tenure and 21 years investment industry experience

## KEYS TO SUCCESS

- Over 25 years focused on the theory and practice of capturing unexpected earnings growth
- A portfolio construction process integrating the best of both disciplines:
  - Quantitative research to identify opportunities and risks swiftly
  - Fundamental analysis to verify sources of unexpected growth
- Delivering realized growth that is better than expected

## Investment Process

The investment team uses quantitative and qualitative analysis to implement a repetitive, multi-step engineering approach to portfolio management designed to identify high quality, reasonably valued companies that Smith Group believes are poised to deliver an earnings growth rate in excess of investor expectations.

### BUY DISCIPLINE:

Companies are closely monitored and factors considered in analysis include:

- High likelihood of growing earnings at a rate in excess of investor expectations
- Attractive and improving earnings quality
- Reasonable valuation

### SELL DISCIPLINE:

The sell discipline is essential to controlling portfolio risk and includes:

- Decreased likelihood of earnings growth exceeding investor expectations
- Earnings quality deteriorates
- Extended valuation

## Investment Performance (%)

	1Q 2021	1 YEAR	3 YEARS	5 YEARS	10 YEARS	Since Incpt.
<b>Large Cap Focused</b>	<b>8.5</b>	<b>67.0</b>	<b>19.0</b>	<b>19.0</b>	<b>15.1</b>	<b>11.7</b>
S&P 500	6.2	56.4	16.8	16.3	13.9	9.7
<b>Excess Return</b>	<b>+2.3</b>	<b>+10.6</b>	<b>+2.2</b>	<b>+2.7</b>	<b>+1.2</b>	<b>+2.0</b>
Net of Fees	8.4	66.0	18.2	18.1	14.0	10.6
<b>Peer Group Percentile Rank</b>	<b>26</b>	<b>15</b>	<b>13</b>	<b>7</b>	<b>8</b>	<b>12</b>

Inception Date: Jan. 1, 1996; periods greater than 1 year have been annualized

## Strategy Facts

Inception Date	Jan. 1, 1996
Total Assets	\$1.3 billion
# of Holdings	35 — 45
Inv. Vehicles	Sep. Account Mutual Fund
Allocation	Equity: 99% Cash: 1%
Benchmark	S&P 500

## Style Objective

	Value	Blend	Growth
Large			
Mid			
Small			

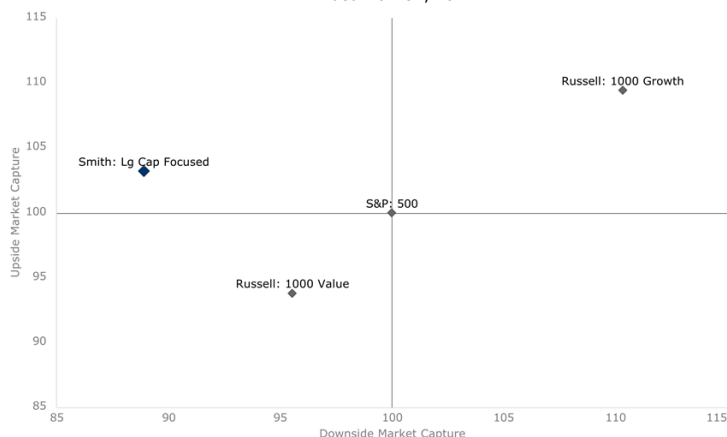
## 5 Yr. Risk/Return Statistics

	v. S&P 500	Peer Group % Rank
Alpha	2.3	9
Beta	1.0	
Information Ratio	0.65	10
Tracking Error	4.20	
Up/Down Mkt Capture	110/96	11/39

Timeframe: Periods ended Mar. 31, 2021, Gross of fees

Past performance is not indicative of future results. As with any investment vehicle, there is always a potential for profit as well as the possibility of loss. Actual results may differ from composite returns, depending on account size, investment guidelines and/or restrictions, inception date and other factors. Nothing contained in this presentation should be construed as a recommendation to buy or sell a security or economic sector. Please see firm and performance disclosures.

## Risk/Return

Up/Down Market Capture Chart  
for 25 1/4 years  
Ended Mar. 31, 2021

## Sector Allocation (%)

	Smith
Communication Services	6.9
Consumer Discretionary	19.1
Consumer Staples	4.8
Financials	7.1
Health Care	15.4
Industrials	10.8
Information Technology	34.4
Materials	1.5

Portfolio characteristics reflect a sample account which Smith Group believes is reflective of the portfolio composition of fully invested client portfolios.

## Strategy Characteristics

	Smith
P/E - 12M Fwd.	21.9x
EPS Growth - 12M Fwd. <sup>1</sup>	15.4%
EPS Growth - 12M Trl. <sup>1</sup>	20.8%
Dividend Yield	1.4%
Median Mkt. Cap. (\$B)	\$49.8
Holdings	36

## Top Ten Holdings

Microsoft	Zebra Technologies
Apple	Parker-Hannifin
Alphabet	Deckers Outdoor
Amazon	Fortinet
Epam Systems	Adobe

## Last 10 Yrs. Calendar Year Performance

Period	Smith		S&P 500
	Gross	Net	
2020	28.6	27.8	18.4
2019	25.3	24.6	31.4
2018	-3.8	-4.8	-4.8
2017	31.6	30.3	21.7
2016	6.2	5.1	12.1
2015	3.6	2.6	0.9
2014	14.0	12.8	13.2
2013	35.6	34.3	33.1
2012	13.8	12.7	16.4
2011	5.4	4.4	1.5

<sup>1</sup>: EPS Growth calculated as weighted median to reduce outlier influence

## Performance and Firm Disclosures

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