

ORGANIZATION

- Founded in 1995
- Dallas-based
- \$2.3 billion in managed assets
- 100% Employee-owned
- A firm wide commitment to culture and diversity
- 11 investment professionals averaging 11 years tenure and 21 years investment industry experience

KEYS TO SUCCESS

- Over 20 years focused on the theory and practice of capturing unexpected earnings growth
- A portfolio construction process integrating the best of both disciplines:
 - Quantitative research to identify opportunities and risks swiftly
 - Fundamental analysis to verify sources of unexpected growth
- Delivering realized growth that is better than expected

Investment Process

The investment team uses quantitative and qualitative analysis to implement a repetitive, multi-step engineering approach to portfolio management designed to identify high quality, reasonably valued companies that Smith Group believes are poised to deliver an earnings growth rate in excess of investor expectations.

BUY DISCIPLINE:

Companies are closely monitored and factors considered in analysis include:

- High likelihood of growing earnings at a rate in excess of investor expectations
- Attractive and improving earnings quality
- Reasonable valuation

SELL DISCIPLINE:

The sell discipline is essential to controlling portfolio risk and includes:

- Decreased likelihood of earnings growth exceeding investor expectations
- Earnings quality deteriorates
- Extended valuation

Investment Performance (%)

	3Q 2020	YTD	1 YEAR	3 YEARS	5 YEARS	SINCE INCEPT
Small Cap Diversified Growth	4.1	-5.8	2.9	1.5	7.0	8.0
<i>Russell 2000</i>	4.9	-8.7	0.4	1.8	8.0	7.2
Excess Return	-0.8	+2.9	+2.5	-0.3	-1.0	+0.8
<i>Russell 2000 Growth</i>	7.2	3.9	15.7	8.2	11.4	7.4
Excess Return	-3.1	-9.7	-12.8	-6.7	-4.4	+0.6
<i>Net of Fees</i>	3.9	-6.4	2.1	0.7	6.0	6.9

Inception Date: Jul. 1, 2001; periods greater than 1 year have been annualized

Strategy Facts

Inception Date	July 1, 2001
Total Assets	\$28 million
# of Holdings	90 — 110
Allocation	Equity: 98% Cash: 2%
Inv. Vehicle	Sep. Account
Benchmarks	Russell 2000 and Russell 2000 Growth

Style Objective

	Value	Blend	Growth
Large			
Mid			
Small			

Risk/Return Statistics

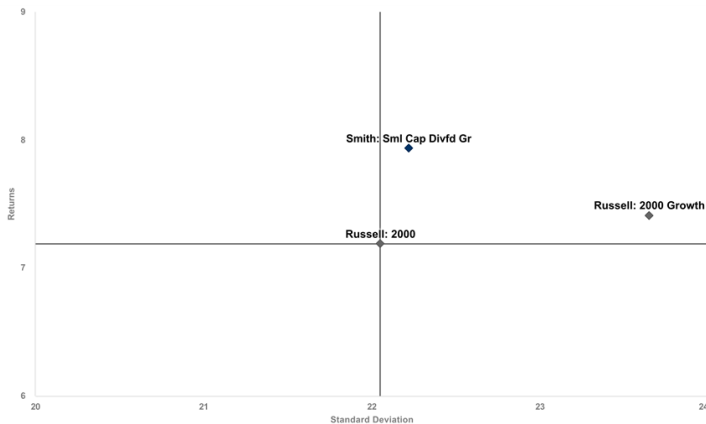
	v. Rus 2000	v. Rus 2000 Growth
Alpha	1.1	1.3
Beta	0.95	0.89
Info. Ratio	0.12	0.07
R-squared	0.90	0.87
Tracking Error	6.21	7.41

Timeframe: Jul. 1, 2001—Sept. 30, 2020, Gross of fees

Past performance is not indicative of future results. As with any investment vehicle, there is always a potential for profit as well as the possibility of loss. Actual results may differ from composite returns, depending on account size, investment guidelines and/or restrictions, inception date and other factors. Nothing contained in this presentation should be construed as a recommendation to buy or sell a security or economic sector. Please see firm and performance disclosures.

Risk/Return

Risk/Return Scatter Chart
For 18 3/4 Years Ended Sept. 30, 2020



Source: eVestment

Sector Allocation (%)

	Smith	Russell 2000	Russell 2000 Growth
Communication Svcs.	1.6	2.4	2.3
Cons. Discretionary	15.5	13.5	13.7
Cons. Staples	4.2	3.3	3.3
Financials	3.6	14.6	4.2
Health Care	35.2	21.6	34.6
Industrials	14.5	15.3	13.9
Info. Technology	21.3	13.5	20.1
Materials	3.4	3.9	2.3
Real Estate	0.8	6.8	3.8

Strategy Characteristics

	Smith	Russell 2000	Russell 2000 Growth
P/E - 12M Fwd. (excl'g neg.)	23.4x	40.0x	118.8x
EPS Growth - 12M Fwd. ¹	3.6%	3.6%	7.1%
EPS Growth - 12M Trl. ¹	11.3%	-1.2%	6.3%
Return on Equity	8.8%	4.5%	2.4%
Wtd. Mkt. Cap. (\$mill)	\$2,751	\$2,374	\$2,879
Holdings	109	2,016	1,097

Top Ten Holdings

Corcept Therapeutics	Evertec
Hibbett Sports	Medpace Holdings
Ufp Industries	Stamps.com
Tetra Tech	Sps Commerce
Deckers Outdoor	Central Garden & Pet

Last 10 Yrs. Calendar Performance (%)

Period	Smith		Russell 2000	Russell 2000 Growth
	Gross	Net		
2019	16.2	15.3	25.5	28.5
2018	-7.2	-8.2	-9.3	-11.0
2017	17.6	16.5	14.7	22.2
2016	12.3	11.2	21.3	11.3
2015	-2.6	-3.6	-4.4	-1.4
2014	4.1	3.1	4.9	5.6
2013	47.0	45.6	38.8	43.3
2012	15.1	14.0	16.3	14.6
2011	0.7	-0.3	-4.2	-2.9
2010	28.1	26.9	26.9	29.1

1: EPS Growth calculated as weighted median to reduce outlier influence

Performance and Firm Disclosures

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